





May 9, 2024









TODAY

- Vendor negotiations
- Implementation risk management
- Vendor management
- Vendor offboarding



USAID JUST AND SECURE ENERGY TRANSITION PROGRAM



- Critical infrastructure operator
- Largest power producer in Albania (~80% of national generation capacity)
- ~700 employees
- Responsible for energy grid balancing and auxillary services
- Strong reliance on hydroelectric power
- Legacy infrastructure
- Resource constrained





KESH PROGRAM

Detailed specification criteria for solution

Analyze and score the responses using a scoring rubric

RFP asks vendors to respond to specification, risk + more

RESPONSE PACKAGES

- I. Vendor Details:
 - Ask for details of 3rd party providers/ outsourcing used to deliver the software to you.
 - Make sure you know the name, email and contact number of their CISO

2. Technical Solution/ Details:

- Solution Description
- Solution Architecture (needs, cloud based etc., compatibility, opensource/community-based resources)
- Integration/ Data Collection: Ingesting from where? Integrating to where?
- Data Storage: Where is it? How long is data kept? Backups of data (and system configurations)?
- Authentication: MFA for administrators, 2FA for other users? Integration with AD/ SSO?

RESPONSE PACKAGES

3. Cybersecurity Questions:

- Do you have any security related certifications/ standards you commit to (eg ISO27001, SOC Type II, NIST 800-171, CMMC etc.) and if so describe whether you are independently audited to the standard or self-certified to that standard.
- 2. How many successful cybersecurity attacks has your organization experienced in the last 2 years? Successful means the attacker was able to gain unauthorized access to systems or information (including solution source code).
- 3. When was the last time your technical solution was manually penetration tested? (meaning human specialists were used to systematically identify vulnerabilities, navigate the application/ system and attempt to exploit vulnerabilities)

RESPONSE PACKAGES

- 4. When was the last time your <u>organization</u> was manually penetration tested? (meaning human specialists were used to systematically identify vulnerabilities, navigate the application/ system and attempt to exploit vulnerabilities)
- 5. Will you agree to disclose the name, nationalities and countries of residence of all personnel involved in implementation of the solution on our systems (that are of national importance)?
- 6. Will you agree to sign a mutual NDA with the operator to ensure any information disclosed to you during implementation or otherwise is kept in strict confidence?

COMPLIANCE CHECKS

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COMPLIANCE CHECKS



Generated on: 26 December 2023

"Generated on refers to the date on which the user accessed the list and not the last date of substantive update to the list. Information on the substantive list updates are provided on the Council / Committee's website."

Composition of the List

The list consists of the two sections specified below: A. <u>Individuals</u> B. <u>Entities and other groups</u>

Information about de-listing may be found at: https://www.un.org/securitycouncil/canbuds.person(for res. 1267) https://www.un.org/securitycouncil/cantent/2231/list(for res. 2231)

A. Individuals

B. Entities and other groups

NATIONAL VULNERABILITY DATABASE (NIST)



VULNERABILITIES

Search Vulnerability Database

Try a product name, vendor name, CVE name, or an OVAL query.

NOTE: Only vulnerabilities that match ALL keywords will be returned, Linux kernel vulnerabilities are categorized separately from vulnerabilities in specific Linux distributions. Search results will only be returned for data that is populated by NIST or from source of Acceptance Level "Provider".

Search Type	Contains HyperLinks
● Basic ○ Advanced	CISA Known Exploited Vulnerabilities
Deculto Tuno	US-CERT Technical Alerts
	US-CERT Vulnerability Notes
• Overview O Statistics	OVAL Queries
Keyword Search	Contains Tags
	□ Disputed
Exact Match	Unsupported When Assigned
	Exclusively Hosted Service
● All Time ○ Last 3 Months	Search Reset

NEGOTIATIONS

- I. Clarify with vendor based on their responses.
- 2. Do reference checks and ask references about any issues/ risks
- 3. Do a vendor risk assessment
- 4. Get the vendor to commit (in the contract) to certain changes to manage risk
- 5. Rewrite your specifications and incorporate it into your statement of work

VENDOR RISK ASSESSMENT

Cybersecurity Risk

- CSI Does the organization have a robust cybersecurity strategy, awareness and controls in place?
- CS2 Are their developers / operations located in potentially compromised / adversarial jurisdictions?

Compliance Risk

CO2 GDPR, PCI, FARs/ DFARs/ AIDAARs, Do they engage in misleading or deceptive practices, does they have a sound set of policies and procedures, how have they performed in recent exams or audits?

Reputational Risk

RPI Risk that we would attract a negative public of customer opinion by working with this vendor? Does the vendor have a history of unresolved customer complaints? Have they received any negative press?

Credit/ Financial Risk

- FII Is the vendor excessively expensive (constraining revenue)
- FI2 Does the vendor have a risk of non-performance due to financial condition?
- FI3 Is there a risk of foreign currency translation, price fluctuations, liquidity issues?

Operational Risk

OPI To what extent will vendor shutdown impact our day to day operations? Does the vendor have a business continuity and disaster recovery plan?

Strategic Risks

SRI Is there are risk that this vendor will make business decisions that are not aligned with our strategic operations?

Transaction Risks

TRI Is there a risk that the vendor will not be able to perform due to inadequate capacity, technological failure, human error or fraud?

IMPLEMENTATION PLANS

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Methodology

Research went through two steps:

- Search based on company name, including:
 - Geopolitical factors
 - Cybersecurity risks
 - Data Breaches
 - Exploits
 - Certifications about products and compliant with standards used
- Analyze about network topology and proposed infrastructure
 - What data is gathered?
 - Is data sent to a specific server or everything is intranet?
 - What ports and protocols are used?

Assessment Summary

Risk Level	Nr. of risks		
Low	3		
Medium	3		
High	5		

I.Tabela I – Risk summary

3.1 Analysis about network topology and proposed infrastructure

Based on the information provided, there are several potential cyber threats that could affect the infrastructure. These include unauthorized access to the system, data breaches, and malware, man-in-the-middle attacks etc. During the analyses of the technical proposal, we have identified some findings (but not limited to) that might be potential risk for the security of infrastructure as below:

- **No secure perimeter.** The communication outside of the infrastructure is not secure because no firewall is mentioned in the proposal. This is a potential risk for the attackers to gain access to inside infrastructure.
- Lack of segmentation. There is no network segmentation between different services and devices in the PV network. If one of the devices is compromised it would be escalated for all network and devices.
- **Remote access for maintenance for XXXXX.** The whole infrastructure is predicted to be maintained remote, so it is a big risk for the exposure to internet.
- **Connection to Cloud.** Risk of data stored in cloud and exposure to internet, and whether an attack can be escalated to the SCADA system?

3.2 Recommendations

To mitigate these risks, a comprehensive security design should be implemented in order to reduce potential cyber threats to the infrastructure.

The following measures can be taken:

- Access controls: Access to the system should be restricted to authorized personnel only. This can be achieved through the use of strong passwords, two-factor authentication, and access controls; Restrict access to the system to only authorized personnel and implement role-based access controls to limit access to sensitive data.
- **Data encryption:** Sensitive information should be encrypted to protect it from unauthorized access. This can be achieved through the use of secure protocols such as SSL/TLS and VPNs. That's important to the connection to cloud also if applicable.
- **Regular backups:** Regular backups of critical data should be taken to ensure that data can be restored in the event of a cyber-attack or system failure. These backups should be stored in a secure location and tested regularly to ensure that they can be restored successfully. Backups should include also configurations of devices and machines.

- **Software updates:** All software and firmware should be kept up to date with the latest security patches and updates. This will help to prevent known vulnerabilities from being exploited by cyber attackers.
- NextGen Firewalls: Firewalls can be used to monitor and control network traffic to and from the infrastructure. This can help to prevent unauthorized access and data breaches. Firewalls will also support OT protocols such ####, or ####.
- Intrusion detection and prevention IDS/IPS: Intrusion detection and prevention systems can be used to monitor the infrastructure for potential cyber threats and take action to prevent them. This can also be done from NextGen Firewalls.
- **Network segmentation:** The infrastructure should be segmented into different networks to limit the potential impact of a cyber-attack and to lower the attack surface. This can help to prevent an attacker from gaining access to the entire system. This can also be done from NextGen Firewalls (depending on configuration).
- Antivirus system, EDR or XDR are advanced threat detection and response solutions that provide real-time monitoring and analysis of system activity to detect and respond to cyber threats. EDR focuses on endpoint devices, while XDR extends the scope to include network and cloud environments.

- **Continuous monitoring:** Continuous monitoring of the infrastructure can help to detect potential cyber threats in realtime. This can include the use of SIEM systems, network monitoring tools, and other monitoring tools.
- Secure remote access with "zero trust principle". In case of maintaining the infrastructure from outside it is recommended to also a jump server to monitor the remote session and to record it, also remote session will be on request and not always opened.
- **Hardening.** It is necessary to have a hardening process for all devices including operating systems that will be used and network devices. CIS benchmarks are recommended for OT infrastructure.
- Security audits and Pen-Test: Regular security audits should be conducted to identify and address any vulnerabilities in the system.

POST IMPLEMENTATION

Update

- your asset inventory
- your systems inventory
- your data inventory
- your business continuity plan / incident response processes / emergency contact list
- Annual risk audits/ updates with vendor?

OFFBOARDING

- Do you understand the uninstall process?
 - Can you simply delete it?
 - How long does it take to decommission and recommission to another provider?
- How is data being stored (retention policy) within your company?
- How is data being destroyed at the vendor site?
- Update all your inventories

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ACRONYMS USED

APT Advanced persistent threat (actor) CIS **Centre for Internet Security** GDPR **Global Data Protection Regulations** IDS Intrusion Detection System IPS Intrusion Prevention System ISO International Standards Organization (standard) IT. Information Technology Korporata Elektroenergjetika Shqiptare (Albanian Energy Corporation) KESH National Institute of Standards and Technology NIST OT **Operational Technology** PCI Payment Card Industry (standards) SIEM Security Incident and Event Management United States Agency for International Development USAID USEA United States Energy ASsociation